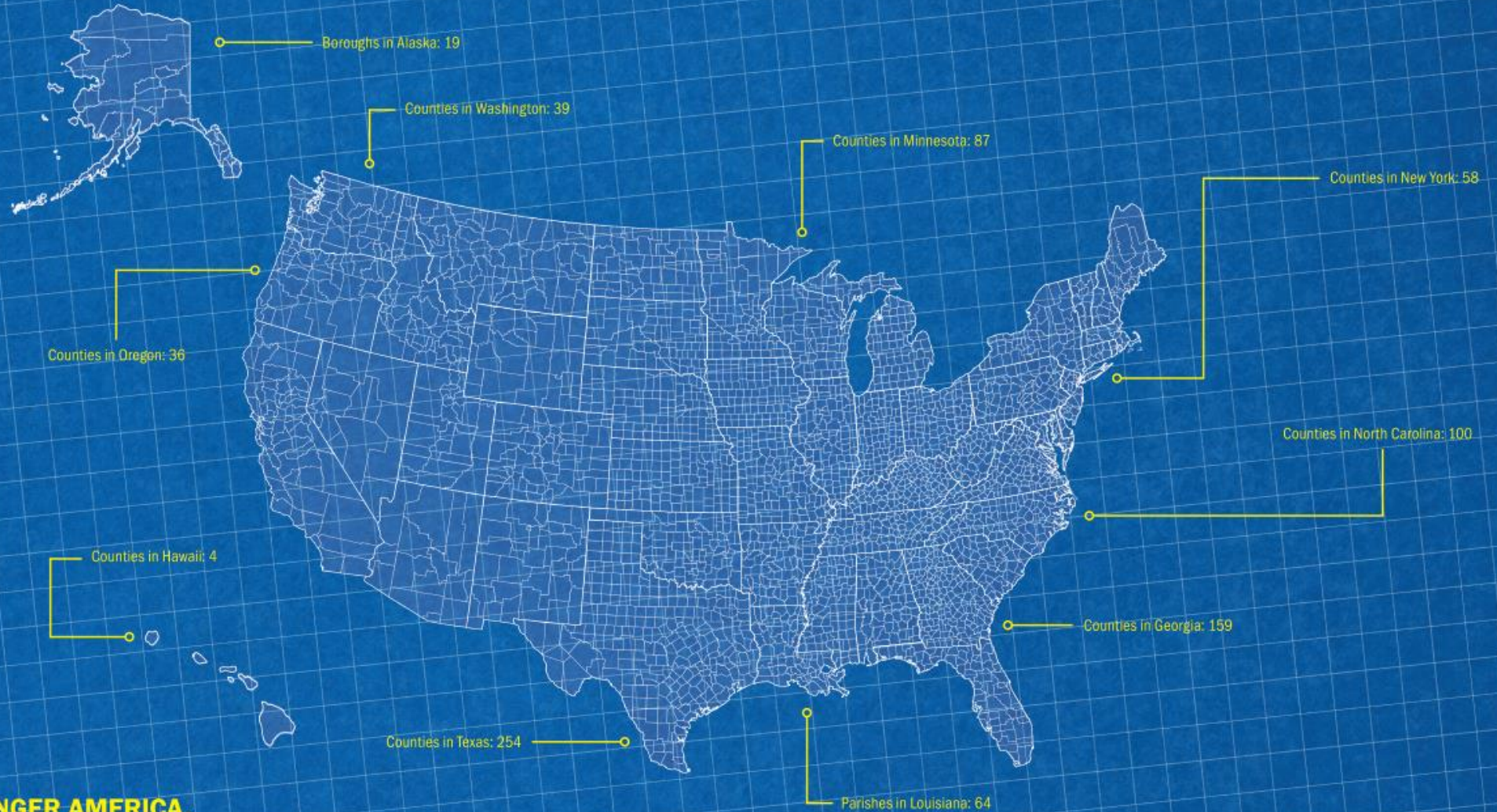


NACo Membership:

A BLUEPRINT FOR SUCCESS



STRONGER COUNTIES. **STRONGER AMERICA.**

NACo: Your association



NACo unites and represents counties in Washington, D.C., just as your state association represents you in your state capital.

NACo provides value to our members through:

- Federal Policy Advocacy
- Cost-Saving Solutions
- County Centered Learning
- Member Engagement

Through regular webinars, conferences, peer exchanges, committee participation, reports and other materials, we deliver solutions to some of our nation's greatest challenges.



Maine Membership



15 of 16 counties are
NACo members • **93.8%**

- member
○ nonmember



Federal Policy Advocacy



NACo works to preserve local decision making, stave off unfunded mandates and local preemption and strengthen the federal-state-local partnership in our nation's capital.

NACo members strengthen the county voice through:

- Fly-ins where county leaders advocate in person in D.C.
- Hill day during the legislative conference to speak with federal leaders
 - Action alerts on developing legislative issues
 - Opportunities to testify at congressional hearings



Federal Policy Advocacy



2018 Legislative Priorities:

- Promote county infrastructure priorities
- Support the Payment in Lieu of Taxes (PILT) and Secure Rural Schools (SRS) programs
- Support policies to promote mental health, substance abuse treatment and justice reform
- Protect the federal-state-local partnership for Medicaid
- Work towards a more effective definition of Waters of the U.S. (WOTUS)
- Support county authority to collect existing sales tax
- Support programs that assist counties to prevent and reduce poverty
- Support a comprehensive long-term farm bill reauthorization

Cost-Saving Solutions



Saves all your residents money on prescriptions, dental, vision, hearing, labs, diabetic supplies, imaging and more. Savings range from 15 to 75 percent. **This Program is free for all NACo member counties.**



The Multi-State Information Sharing and Analysis Center (MS-ISAC®) is a key resource for cyber threat prevention, protection, response and recovery for county governments. **Participation is free.**



IBTS provides disaster planning services, initial disaster response, active disaster recovery (including debris removal management), disaster recovery administration and more **at no initial cost to NACo members.**



Offers county employees a voluntary, tax-deferred Compensation savings opportunity to supplement employer-sponsored retirement plans. It also offers a 401(a) match and stand-alone contribution plans.



Cost-Saving Solutions



Live Healthy



The NACo Live Healthy program can be used anytime a prescription is not covered by insurance – even for pets! The program is “Pharmacy-friendly” (it is not insurance)

- Prescriptions can be filled at more than 68,000 participating pharmacies nationwide = over 9 out of 10 pharmacies.

All major chain pharmacies participate, including: Rite-Aid, Walgreens, CVS, Wal-Mart, Target, grocery store chains, most independents

Learn more at www.naco.org/livehealthy

Cost-Saving Solutions



COUNTY RESIDENTS
IN **MAINE** HAVE SAVED
OVER **\$767,767** ON
THEIR PRESCRIPTIONS

11 of 16 counties are
participating • **68.8%**

- participating
- not participating



Cost-Saving Solutions



Pre-Disaster Service Contracts

NACo has partnered with the Institute for Building Technology and Safety (IBTS) on a new member benefit that will support disaster services for member counties.

IBTS provides:

- Disaster planning services
- Initial disaster response
- Active disaster recovery (including debris removal management)
- Disaster recovery administration and more.

There is no initial cost to counties for the pre-disaster services contract.

Learn more at www.naco.org/disasterservices



Cost-Saving Solutions



Cybersecurity for Counties



Protecting digital information has become a new challenge for counties. NACo has partnered with the Multi-State Information Sharing and Analysis Center (MS-ISAC) to promote increased cybersecurity for county governments.

Cybersecurity for counties can provide:

- 24x7 support
- Vulnerability Management Program
- Real-time monitoring and early threat detection
- Professional teams to assist with cybersecurity incidents
- Cyber intel advisories & alerts

Learn more at www.naco.org/cybersecurity

County Centered Learning



NACo produces hundreds of publications, educational sessions, workshops, peer exchanges, summits, webinars and meetings to deliver ideas and solutions to some of our nation's greatest challenges.

Some of our most beneficial resources include:

- County News
- Best practices and Research
- Web-Based Education
- Civic Education
- U.S. Flag Etiquette Program



County Centered Learning



Best Practices and Research

As a decision maker in your county, access to high quality information is vital.

Counties across the country create innovative ideas and programs to provide for their community.

NACo produces publications and reports on county governance and management issues to help your county.

Learn more at www.naco.org/reports

County Centered Learning



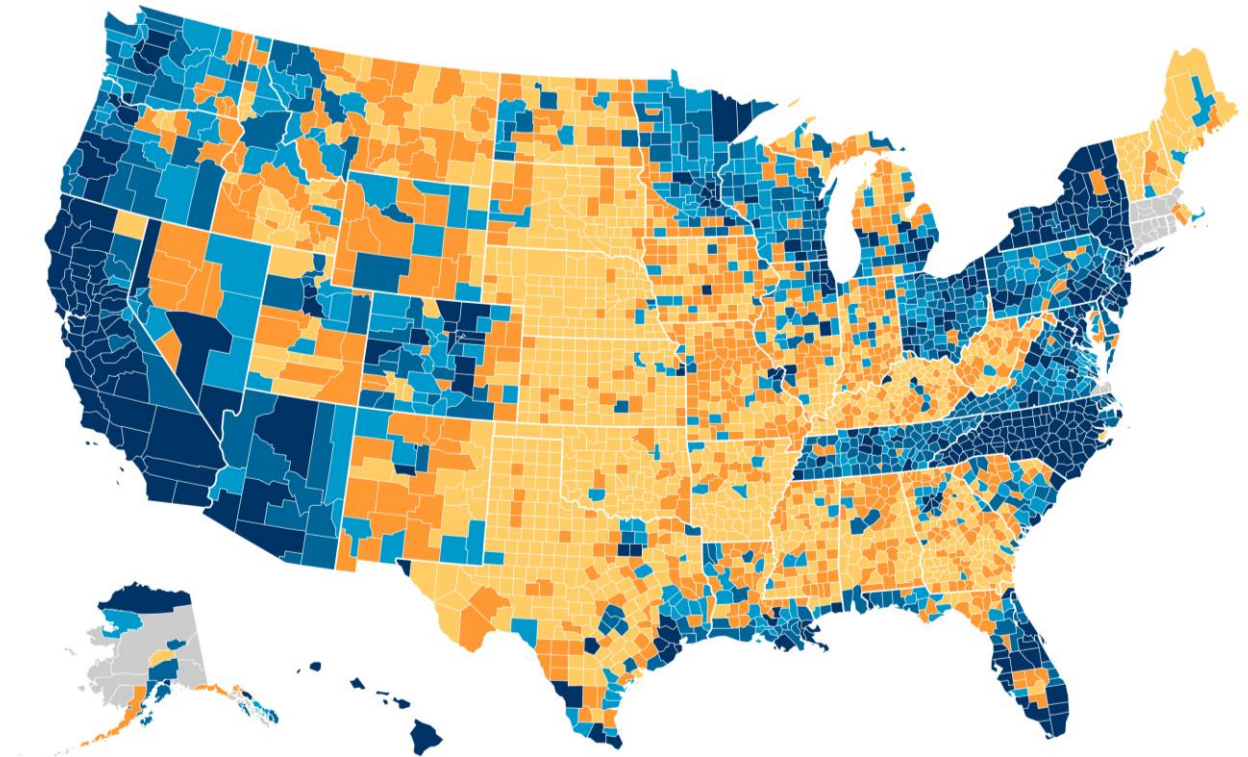
County Explorer

NACo's county explorer provides data on all 3,069 county governments.

Explore your county via:

- Federal Funding
- Finance
- Health
- Justice
- Economy
- Public Lands
- And more

Learn more at www.explorer.naco.org



County Centered Learning



NACo High Performance Leadership Academy



An online 12-week program that will empower frontline county government professionals with the most fundamental leadership skills to deliver results for counties and communities.

This course focuses on effective ways to:

- **Lead**
- **Organize**
- **Collaborate**
- **Communicate**
- **Deliver**



County Centered Learning



County News

County News is NACo's official, award-winning publication that brings our members updates from Washington, D.C. and from counties across the nation.

Members receive a CN newspaper in the mail every two weeks and receive CN Now via email every Tuesday.

Learn more at www.naco.org/news

County Centered Learning



Civic Education

To educate the public on the importance of county governments, NACo created the Counties Matter campaign along with:

- County Solutions classroom curriculum
- My County Works activity book
- Counties Work online game



County Centered Learning



U.S. Flag Retirement Program

Proper disposal of the American flag is a sign of respect. It honors our history, the people who fight to protect our freedom and is an homage to the reverence for our great nation.

All NACo member counties are entitled to one free flag retirement box. Counties partner with local groups to collect and respectfully dispose of U.S. flags ready for retirement.

Learn more at www.naco.org/flag

Member Engagement



NACo is on the forefront of current issues that counties' face. We bring together thousands of leaders nationwide to share solutions to real problems.

Avenues of engagement:

- Committee Involvement
- County Driven Programs
- National Conferences

Member Engagement



Committee Involvement

NACo is a member driven organization and counties are the owner and shareholders of NACo.

We have 10 policy steering committees and 20 other committees covering a wide range of issues.

Committee involvement empowers your county to influence national policy and shape NACo programs and initiatives while gaining valuable information to use in your community.

Learn more at www.naco.org/getinvolved



Member Engagement



County Driven Programs

NACo delivers groundbreaking programs for counties to learn how initiatives can be leveraged to:

- Reduce poverty
- Grow stronger economies
- Shape justice reform
- Improve community health

These programs often provide regional conferences, webinars, educational sessions and technical assistance.

Learn more at www.naco.org/getinvolved

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